

2015 ANNUAL REPORT

Libraries exist with public funds, but supplementary contributions allow libraries to flourish!

ANALYSIS POETRY BESTSELLER BIBLIOGRAPHY NONFICTION HISTORY KNOWLEDGE SYNOPSIS TEXTBOOK KNOWLEDGE SYNOPSIS TEXTBOOK KNOWLEDGE SYNOPSIS TO TEXTBOOK TO



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MISSION STATEMENT

Fairfax Library Foundation is a 501(c)(3) nonprofit charitable and educational organization committed to providing supplementary support to the Fairfax County Public Library. The Foundation, while reinforcing the need for continued and increased public support for the library, serves as a catalyst for attracting private funding from individuals, businesses, organizations and foundations to enhance library services for our community.

About Fairfax County Public Library

Fairfax County Public Library operates eight regional library branches and 14 community library branches conveniently located to serve more than one million residents of Fairfax County and the City of Fairfax. An Access Services branch, located at the Fairfax County Government Center, provides unique services for residents with visual and physical disabilities. The library's Virginia Room, located in the City of Fairfax Regional Library, maintains a collection rich in regional history and genealogy, as well as local and state government information and legal resources. In addition to operating the 23 public service sites, and providing access to more than 2.3 million books, the library has developed an impressive and expanding array of library services including early literacy outreach, more than 300 educational and engaging events each month, access to public computers and WiFi as well as eBooks and other digital resources for remote users accessible through the library's web page (www.fairfaxcounty.gov/library). More than four million people visited Fairfax County Public Library in fiscal year 2015.

Dear Supporters,

On behalf of the Fairfax Library Foundation and our Board of Directors, we offer our heartfelt appreciation for the substantial contributions that you made during our last fiscal year, from July 1, 2014 to June 30, 2015. During that time, you made 1,958 gifts from 1,525 distinct donors, raising \$678,047 for the library. We would not be able to lend these vital funds without generous supporters like you. Thank you for choosing to give to these important causes in our community. By supporting the Foundation you:

- Help preschoolers prepare for elementary school reading;
- Help juvenile first-time offenders to turn their lives around;
- Help library staff to obtain additional education;
- Help the library grow the collection for the entire community;
- And help 48,000 students engage in their summer reading.

The Fairfax Library Foundation is a private, nonprofit corporation established in 1994 and dedicated to providing supplementary support to the 23-branch library system in Fairfax County and the City of Fairfax. The library has been providing high quality services to the community for 75 years, and the Foundation has augmented library services for the last 21. Our goal is to continue enhancing these services for those who live, work, and study in Fairfax County for generations to come.

The Foundation maintained financial position in FY15, while expanding programs. The Foundation increased support to Scholarships, Books & Materials, and Presentations, and helped the library celebrate the 75th Anniversary. We expanded our Scholarship program to include a graduate continuing education award, with our first recipient in 2015. A major milestone in May 2015 was the completion of the Gateway to Freedom project. In this final phase of the project, the Vietnamese American Community group surpassed its goal of \$25,000, raising \$38,000 to build the Vietnamese language collection at Thomas Jefferson library, and to complete a memorial walkway. The Foundation served as fiduciary agent and coordinated implementation of the project with the Library. We are proud of the achievements of fiscal year 2015, and we are poised to grow in our current year.

At the Foundation we believe that we must back up one another in order to succeed in any worthy cause. Every contribution that you make will be of abundant value to your libraries and your fellow library lovers, and by extension to yourself. We pledge that your generous gifts and donations to the Fairfax Library Foundation will be used in the most efficient and effective ways possible to help sustain our precious libraries. Together we will ensure that the Fairfax County Public Library System will continue to flourish to the mutual benefit of everyone in our community. Thank you for your ongoing support!

Sincerely yours,

Brian D. Engler Chair, Board of Directors

Sugar C. Harmon

Susan C. Harman, CFRE **Executive Director**



The new brick walkway at Thomas Jefferson Library is unveiled during the dedication ceremony for the Vietnamese American Community Gateway to Freedom Project Phase II in tribute to the 40th Anniversary of the Vietnamese Refugee Resettlement in the United States.

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Dear Fellow Library Supporters,

For 75 years, Fairfax County Public Library has been providing vital services for the residents of Fairfax County and the City of Fairfax. This success is due to the interest of supporters, visitors and advocates like you. On behalf of the Fairfax County Public Library Board of Trustees, I cannot thank you enough for your contributions to the Fairfax Library Foundation this year. I am honored to lead the Board of Trustees in order to carry out its mission of upholding the policy and function of the library to meet the needs of the entire community. It is with a combination of public and private support that Fairfax County Public Library is able to effectively serve residents. And so it is with your support and enthusiasm that the library has been a cornerstone of the Fairfax Community for 75 years. Your dedication to the library is appreciated by all library users: in FY 2015, a total of 4,814,043 visitors to the 23 library branches borrowed 12,095,926 items.

The library strives to serve the technological demands of library users in this digital age. This past year, library customers made 4,757,428 visits to the library's website. Through this website, library users are able to access their

account, reserve meeting rooms, register for programs, download eBooks, and access databases and other services. Additionally, the demand for the library's programs and services continues to grow, providing programs for 143,205 attendees this past year.

This year marks Library Director Edwin S. "Sam" Clay's last full year as head of Fairfax County Public Library. He has announced his plan to retire in March 2016 year after nearly 35 of library service. Mr. Clay was recognized by The Virginia Library Association in 2015 with the George Mason Award. This award is presented to "an individual or organization whose activity contributed to the development, growth and extension of the library and information services in the local community, the state or the nation."

Mr. Clay is certainly deserving of such an honor. During his tenure, he has overseen the addition of four regional and five community branches to the county library system and the renovation of five older branches. He was also instrumental in establishing the Fairfax Library Foundation in 1994.

The library's staff, volunteers, and Friends groups continue to provide exceptional service and support to library customers. The Trustees applaud these individuals, who have shown dedication to Fairfax County Public Library and whose enthusiasm for providing quality library services has allowed the library to thrive for the past 75 years. These individuals' hard work and the continued support of Fairfax Library Foundation promise a successful future for the library. The Trustees are grateful for the support that the library receives from Fairfax Library Foundation.

To support the library and allow its services to expand and thrive, I ask that you continue to generously assist Fairfax Library Foundation in providing financial support for the library. It is only with your help that the library is able to maintain its high level of excellence.

With the greatest appreciation,

Charles A. Fegan Chair, Fairfax County Public Library Board of Trustees

Charles a Fegn

Fairfax County Public Library Board of Trustees Fiscal Year 2015

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YOUR GIFTS AT WORK



Ready to Read facilitator Jane Girondo leading a storytime for preschoolers.

Early Literacy Outreach

Ready to Read Early Literacy Outreach brings the first essential skills of reading to preschool aged children, ages 3-5. Preschoolers in child care centers or Head Start classrooms are introduced to the joys of reading by a trained Outreach representative who visits the children for storytime. Picture books are given to both the children and their caregivers to take home to extend the benefits of early literacy by incorporating books into everyday life.

There are three specific goals of the program: 1) Bring storytime experiences directly to groups of children in non-library settings, targeting those children who cannot or do not visit the library, 2) Model appropriate early literacy behaviors and techniques for child care providers to enable them to support success for the children in their care, and 3) Promote awareness of the free public library resources available to all preschool children, their families and child care providers.

Changing Lives Through Literature

Changing Lives Through Literature (CLTL) is an alternative to formal court action for first time juvenile offenders and is used in conjunction with probation and parole. CLTL works like a book group and initiates the first steps of rehabilitation by building offenders' self-esteem, encouraging critical thinking, fostering an understanding of how actions affect others, and teaching offenders that they are not alone with their troubles. Overall, participants learn acceptable practices for everyday life in society.

The program greatly reduces the recidivism rates of participants, with only 15% of participants reoffending within one year, compared to 32% of juvenile offenders who did not take part in CLTL. The Foundation is proud to fund 100% of this partnership with the library, Courts, and Probation Officers.

In the 2015 Fiscal Year:

- Ready to Read provided 1,517 story times and gave 28,976 books to 28,455 preschoolers and their caregivers in our community
- The Foundation awarded \$34,376 in scholarships to 30 individuals
- \$105,700 was raised by the Foundation for Books & Materials to enhance the library's collection
- At Fall for the Book 2014, the Foundation awarded the Fairfax Prize to novelist Richard Russo and sponsored a presentation by NYT Bestseller Christina Baker Kline
- Changing Lives Through Literature continued serving teen offenders. Since 2007, 557 teens have completed the program

Scholarships

The Fairfax Library Foundation established a Scholarship Program to enhance the skills and talents of current or future library staff and volunteers in Fairfax County, subsequently enhancing the level of service the library can provide. There are scholarship programs for undergraduate, graduate and continuing education studies. "The Foundation Scholarship Program helps the continuation of the library by preparing the branches and branch staff for the future while directing young learners toward the rewarding library profession in Fairfax County and the City of Fairfax. The fact that the Foundation also awards Continuing Education scholarships to those already within our library system gives library staff and volunteers a chance for advancement both in the system and in the profession."

- Edwin S. Clay, III, Fairfax County Public Library Director

Books and Materials

The Foundation expands the library's collection by helping to supply the 23 branches with books and materials, to ensure that the largest possible selection is available to all community members.

Through direct donations, the Foundation can purchase needed books and eBooks for the library. An Amazon.com Wish List is maintained by the Foundation to inform donors of books that are in the highest demand at the library so that they may purchase them for the collection.

Presentations

Fairfax Library Foundation contributes funds to many library events, including the Summer Reading Program, Fall for the Book, and the Book Club Conference. Over the years, the Foundation has also hosted the Capital Book Festival, the Perspectives Series, All Fairfax Reads, and many author presentations.

These presentations encourage community members to seek enjoyment from great literature, while highlighting the importance of reading, literacy, and the library. The variety of presentations, for people of all ages, demonstrates the versatility of using the library as a gathering space, while providing entertaining or informative activities. Last year, 143,205 individuals attended library programs.



Author Richard Russo accepting the Fairfax Prize from Brian Engler, Foundation Board Chair.

LIBRARY JUBILEE

Over 200 attendees joined Fairfax Library Foundation's A Library Jubilee! to celebrate the 75th anniversary of Fairfax County Public Library and the Foundation's 20th anniversary on October, 18, 2014 at the City of Fairfax Regional Library. With the help of our sponsors and attendees, Fairfax Library Foundation was able to raise over \$155,000 for Fairfax County Public Library!

Guests enjoyed delectable hors d'oeuvres and cocktails from Sodexo, Inc. while they listened to 1940s themed music from Mason Music Productions' Trio Jazz and bid on a wide variety of silent and live auction items.

During the program, Congressman Gerry Connolly, Chairman Sharon Bulova, and Library Director Sam Clay spoke about the benefit of the library and how a donation to the Foundation can help enhance programs and services. Renee Edwards, the Early Literacy Outreach Manager, led all guests in singing a song before discussing how the Ready to Read Early Literacy Outreach program brings the joy of reading to preschool aged children. Our keynote speaker and quest author, Gary Noesner, spoke about his former career as an FBI investigator, instructor, and negotiator. His book, Stalling for Time, was available to purchase and have autographed by Gary Noesner.

We thank all attendees, volunteers and sponsors for making the 6th annual Library Jubilee! a success. The event was made possible by our generous sponsors:

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Program Operational Expenses	\$313,340
Early Literacy Outreach Program	77,046
Non-Print Books from the Orrin W. Macleod Trust	29,851
Summer Reading Program and Individual Branch Programs	24,162
Books and Materials (online and print)	49,960
Changing Lives Through Literature	24,473
Fall for the Book	15,000
Scholarship Awards	32,912
Library Branch Equipment and Furnishings	8,813

Please note that this list includes funds expended from July 1, 2014 through June 30, 2015. This represents only partial support for the many programs that span multiple fiscal years.

Total Program Services support to enhance Fairfax County Public Library

You can give to the Fairfax Library Foundation online: www.FairfaxLibraryFoundation.org



\$575,557

STATEMENT OF FINANCIAL POSITION

June 30, 2015

Current Assets

Assets

	\$415,613
Cash and cash equivalents Certificate of Deposit	73,436
Pledges receivable	14,301
Prepaid expenses and other assets	38,218
Donated Assets	30,210
Donated Assets	_
Investments - Endowment Funds	4,391,127
Property and Equipment, net of accumulated depreciation	908
Total Assets	4,933,603
Liabilities and Net Assets	
Liabilities and Net Assets	15,592
Liabilities and Net Assets Current Liabilities	15,592 —
Liabilities and Net Assets Current Liabilities Accounts payable and accrued expenses	15,592 — 15,592
Liabilities and Net Assets Current Liabilities Accounts payable and accrued expenses	
Liabilities and Net Assets Current Liabilities Accounts payable and accrued expenses Grants payable	
Liabilities and Net Assets Current Liabilities Accounts payable and accrued expenses Grants payable Net Assets	15,592
Liabilities and Net Assets Current Liabilities Accounts payable and accrued expenses Grants payable Net Assets Unrestricted	15,592 2,092,243

This independent outside audit was performed by Kositzka, Wicks and Company. For information regarding current investment information, please contact the Fairfax Library Foundation office.

Total Liabilities and Net Assets

\$4,933,603

STATEMENT OF ACTIVITY

July 1, 2014 – June 30, 2015

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Revenue				
Contributions	\$134,089	\$81,572	\$60,963	\$276,624
In-kind Contributions	221,691	11,268	-	232,959
Special Event (net of direct expenses of \$25,931)	103,840	26,186	-	130,026
Sales Revenue	7,326	-	-	7,326
Investment Income	49,49	301,712	-	609,238
Net Assets Released from Restrictions	182,959	(182,959)	-	-
Total Revenue	669,397	(40,616)	60,963	719,744
Expenses				
Program Services	575,557	-	-	575,557
Management and General	88,828	-	-	88,828
Fundraising	60,308	-	_	
-				60,308
Total Expenses	724,693	-	-	724,693
Total Expenses Change in Net Assets	724,693 (25,296)	(40,616)	60,963	
·	(25,296)	- (40,616) 918,824	- 60,963 1,886,597	724,693



The following Honor Roll of Contributors lists donors whose monetary and/or in-kind contributions were received between July 1, 2014 and June 30, 2015. Great care has been taken to ensure the accuracy and completeness of this list; however, if there is an omission or error, we express our sincere regret and ask that you bring it to our attention. Please contact us by mail at Fairfax Library Foundation, 12000 Government Center Parkway, Suite 329, Fairfax, VA 22035; by phone at 703-324-8300 or email at info@FairfaxLibraryFoundation.org.

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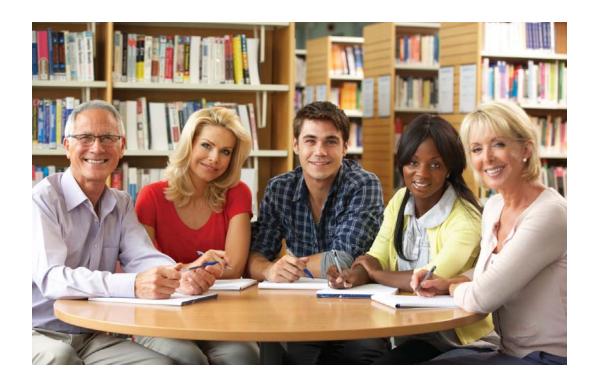
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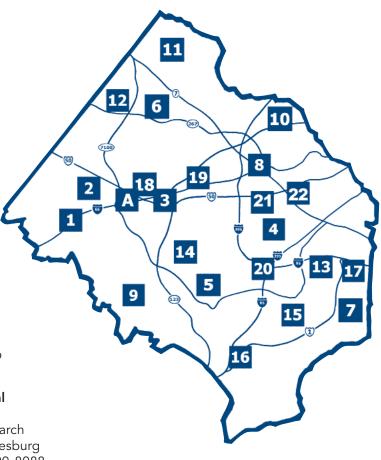


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- 2. Chantilly Regional 4000 Stringfellow Rd. Chantilly, VA 20151-2628 703-502-3883
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- 4. George Mason Regional 7001 Little River Turnpike Annandale, VA 22003-5975 703-256-3800

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- 6. Reston Regional 11925 Bowman Towne Dr. Reston, VA 20190-3311 703-689-2700
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3. Virginia Room

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Ways YOU can make a difference!

Every gift to Fairfax Library Foundation enhances the Fairfax County Public Library. Your generosity helps the library prosper, and any gift may honor a special individual or memorialize a loved one.

For any questions about how to have a positive impact for Fairfax Library Foundation and Fairfax County Public Library, please contact the Foundation staff at info@FairfaxLibraryFoundation.org or call 703-324-8300.

Donate Funds

Your tax-deductible donation may be given in a variety of simple methods.

- 1. **Donate online:** Visit <u>www.FairfaxLibraryFoundation.org</u> and donate through the "Support the Library" link.
- 2. Donate by mail: Send a check or money order to Fairfax Library Foundation, 12000 Government Center Parkway, Suite 329, Fairfax, VA 22035.
- **3. Payroll Deduction:** Contact your employer to enroll in a giving campaign.
- **4.** Employee Gift Matching Programs: Talk to your employer to see if your company participates. If so, your employer will provide the required form to increase the impact of your generosity. Our Federal Tax ID number is 54-1722709.
- 5. Virginia Tax Refund: You may contribute some or all of your Virginia Tax Refund. Simply note the amount on line 28 of your Virginia tax return and complete Schedule ADJ. Our contribution code is 205501.
- **6. Shop with AmazonSmile:** By making online purchases through AmazonSmile and designating Fairfax Library Foundation as your charity, 0.5 percent of the purchase price of eligible items will be donated to the Foundation at no charge to you. Go to smile.amazon.com/ch/54-1722709 and sign in to Amazon.com to get started.

Buy Books

Consider purchasing a book for the library through our Amazon.com Wish List to help stock the shelves for you and other avid readers! All books can be marked with a general bookplate to commemorate your generosity. To learn how go to fairfaxlibraryfoundation.org/waystohelp/amazon-wish-list/.

Sponsor the Foundation

Your company, family, or other organization can sponsor Fairfax Library Foundation in one-year cycles, with benefits like special recognition on the website, marketing materials, and during events; invitations to private meet-and-greets with prize-winning authors; personalized donor appreciation events; and, of course, tickets to the annual Jubilee gala!

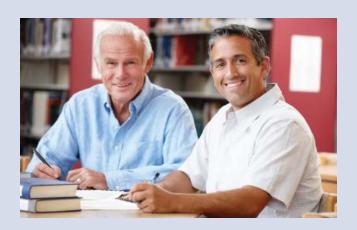
For more details, please contact our staff or visit fairfaxlibraryfoundation.org/waystohelp/become-a-sponsor/.

Volunteer Your Time

If you have time to spare during the week, consider volunteering with the Fairfax Library Foundation. For more information, visit <u>fairfaxlibraryfoundation.org/</u>volunteer-time/.

Planned and Estate Giving

A planned gift opens up windows of opportunities to make a donation to the Foundation that you may previously have thought were impossible. For more information, please contact our staff or visit www.FairfaxLibraryFoundation.org/donatefunds.



FAIRFAX LIBRARY Foundation

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Libraries exist with public funds, but supplementary contributions allow libraries to flourish!